

## TwentyOne Skills



### Working with People: Leadership in Academia

#### Objective

Leadership is a complex field. Learn about the basics and common topics in scientific settings in this class. We'll look at lateral leadership, at feedback and feed forward, at classic theories and specific steps you can take to develop your own leadership profile.

#### Description

- Learn about leadership at universities
- What can be your own role – self assessment
- Get to know the seven leadership types:
  - 1) indifferent style
  - 2) accommodating style
  - 3) dictatorial style
  - 4) status quo style
  - 5) sound style
  - 6) opportunistic style
  - 7) paternalistic style
- Six principles of persuasion:
  - 1) reciprocity
  - 2) scarcity
  - 3) authority
  - 4) commitment and consistency
  - 5) liking
  - 6) consensus or social proof

#### Conditions

In cooperation with TwentyOne Skills, GRADE offers about 35 asynchronous online courses.

The 3-month sessions start at the beginning of January, April, July and October.

Registration is possible at any time. Confirmed participants can access the courses for 3 months at the online platform of TwentyOne Skills. The current registration link can be found here: <https://tinygu.de/en21skills>

#### Organizational Information

Language / Format	English / Online
Target group	Doctoral Candidates at all stages and Postdocs from all faculties
Duration	Approx. 1:30 h
Registration	<a href="https://tinygu.de/en21skills">https://tinygu.de/en21skills</a>